

Would IPSEA members be interested in inviting a number of existing agents/agencies to the event, or would you be looking to forge new relationships, or both?

- Answered: 26
 - Skipped: 0
- new agents/agencies existing agents/agencies combination of both
- 0%10%20%30%40%50%60%70%80%90%100%
- 7.69%
3.85%
88.46%

ANSWER CHOICES-	RESPONSES-
- new agents/agencies (1)	7.69% 2
- existing agents/agencies (2)	3.85% 1
- combination of both (3)	88.46% 23

Total Respondents: 26

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Do you want a stand alone IPSEA only virtual fair or a BC branded and promoted category within an existing virtual fair?

- Answered: 26
 - Skipped: 0
- IPSEA only stand alone... A BC branded and promoted... Other (please specify)
- 0%10%20%30%40%50%60%70%80%90%100%

ANSWER CHOICES-	RESPONSES-
- IPSEA only stand alone virtual fair	76.92% 20
- A BC branded and promoted category within an existing virtual fair	30.77% 8
- Responses Other (please specify)	3.85% 1
Total Respondents: 26	

Q3



Which country or countries would you like to invite to the event?

- Answered: 26
 - Skipped: 0
- China Japan South Korea Taiwan Vietnam Mexico Brazil Italy Spain Germany
Other (please specify)

ANSWER CHOICES-	RESPONSES-
- China	57.69% 15
- Japan	76.92% 20
- South Korea	69.23% 18
- Taiwan	69.23% 18
- Vietnam	88.46% 23
- Mexico	46.15% 12
- Brazil	61.54% 16

ANSWER CHOICES-	RESPONSES-
- Italy	61.54% 16
- Spain	53.85% 14
- Germany	42.31% 11
- Responses Other (please specify)	11.54% 3
Total Respondents: 26	

Q4

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Would you consider a region (multiple countries from region)?

- Answered: 26
 - Skipped: 0
- South East Asia
Western Europe
Central/South America
East Asia
Eastern Europe
Other (please specify)
- 0%10%20%30%40%50%60%70%80%90%100%

ANSWER CHOICES-	RESPONSES-
- South East Asia	53.85% 14
- Western Europe	23.08% 6
- Central/South America	11.54% 3
- East Asia	3.85% 1
- Eastern Europe	0.00% 0

ANSWER CHOICES-**RESPONSES-**

-	7.69%
Responses	2
Other (please specify)	
TOTAL	26

Q5

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What intake are you wanting to focus the virtual fair on?

- Answered: 26
 - Skipped: 0
- September 2020 Spring 2021
 Spring / fall
 2021
 Other (please
 specify)
 0%10%20%30%40%50%60%70%80%90%100%

ANSWER CHOICES-**RESPONSES-**

-	19.23%
September 2020	5
-	38.46%
Spring 2021	10
-	80.77%
Spring / fall 2021	21
-	0.00%
Responses	0
Other (please specify)	

Total Respondents: 26

Q6

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What is your preferred time frame for virtual recruitment?

- Answered: 26
 - Skipped: 0
- September -
 October 2020

November -
 December 2020
 January -
 March 2021
 Other (please
 specify)
 0%10%20%30%40%50%60%70%80%90%100%

ANSWER CHOICES-	RESPONSES-
- September - October 2020	50.00% 13
- November - December 2020	57.69% 15
- January - March 2021	11.54% 3
- Responses Other (please specify)	7.69% 2

Total Respondents: 26